

UH donations by the numbers

JULY 1, 2019 - JUNE 30, 2020



FUNDS RAISED FOR UH IN FY20:

\$84.7 MILLION

LARGEST GIFT:

\$4.9 MILLION

SMALLEST GIFT:

\$1

AVERAGE GIFT:

\$4,021



STUDENT AID AWARDED IN FY20:

\$13.2 MILLION

9,051

STUDENT AID AWARDS

6,611

STUDENT AID RECIPIENTS

116

NEW STUDENT AID ACCOUNTS



UH ENDOWMENT VALUE IN FY20:

\$341.4 MILLION

TOTAL ENDOWMENT ACCOUNTS:

1,591

TOTAL PAYOUT TO UH FROM ENDOWMENT:

\$12.1 MILLION

20%

OF GIFTS WENT TO ENDOWMENT



103

DONORS FROM OTHER COUNTRIES

> 9,212 **ALUMNI DONORS**

28

764 **FACULTY** & STAFF

7

8

143

942 **CORPORATIONS & FOUNDATIONS**

10

88

43

16

8





A season of change

In the face of the 2020 pandemic and economic crisis, every institution is challenged to rethink its mission and to deliver critical services in new ways. The University of Hawai'i is no different, and we are leading the way for our state.







DAVID LASSNER

TIM DOLAN

RICH WACKER

The expertise of our faculty and

alumni guides all of Hawaiʻi as we consider and reshape the future of our economy, the environment and health of our communities. They develop innovative solutions and lifesaving technologies while advancing our state's vital institutions and essential businesses.

UH educates our teachers, doctors, nurses and social workers. UH learners become Hawai'i's chefs and artists, engineers and lawyers, musicians and filmmakers. Our open doors provide opportunity for every resident of Hawai'i on every island. UH alumni are leaders across every dimension of society.

Your support this year has enabled UH students to keep reaching for their dreams in the face of daunting challenges. Their adaptation and resilience in the past year have been inspiring, and your generosity helped to make that possible.

Across every dimension, UH is the most critical institution for the future of Hawai'i, as our faculty and students address global challenges and opportunities. Your partnership ensures our continued place at the forefront of important local and global issues, even as we face the most difficult crisis in our history.

Donors like you are essential to our collective ability to adapt, recover and reimagine our world. We are so grateful that together, we are finding ways to navigate these trying times and create a brighter future for all.

Mahalo,

DAVID LASSNER, PHD

President University of Hawai'i Vice President of Advancement

Jim Dolan

University of Hawai'i and CEO, UH Foundation

RICH WACKER

2019-2020 Chair

UH Foundation Board of Trustees





Urgent Student Relief Fund helps students keep going

Recognizing the dire financial situation many students faced with the economic fallout of the COVID-19 pandemic, the UH Foundation partnered with UH in creating the Urgent Student Relief Fund to support students on all 10 UH campuses.

Thanks to the swift response of 900 donors, the Urgent Student Relief Fund helped 2,700 students statewide. Students quickly and directly received more than \$1 million.

The goal was to help with unexpected financial hardship and improve students' health and well-being. Expenses related to food insecurity, medical needs, childcare, housing, transportation, transitioning and adapting to online learning, and

related tech obstacles were among their many challenges.

The Urgent Student Relief fund helped students remain in school, be successful and make academic progress. The support also alleviated financial burdens and eased the emotional stress and anxiety arising from growing uncertainty and a statewide stayathome order.

LIFELONG FAN MAKES 'BOWS PART OF HER LEGACY

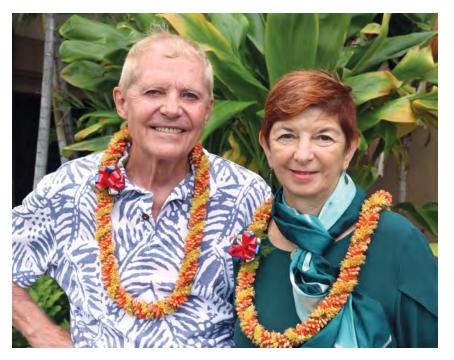
Under a statewide lockdown, softball head coach Bob Coolen, volleyball coach Angelica Ljungqvist, and volleyball head coach Charlie Wade, among others from the athletic department, brought meals to 91-year-old Eleanor Chu (BEd '51, PD '52 Mānoa). They tossed carefully packed food to the second-floor walkway outside her home, conversing from the driveway below.

It was a safe way for the coaches to connect with an ardent fan in these COVID-19 days of empty courts and quiet arenas.

Chu, a regular UH donor who cites the 1971 and 1972 men's



"Fab Five" basketball teams among her fondest memories of UH sports, has committed part of her estate to Mānoa athletics to express appreciation for decades of joy. While she was an education major at UH Mānoa, she never had time to attend games; but in the years since her graduation, Eleanor has been a devoted fan.



Supporting student veterans in nursing

A former UH Mānoa Nursing director for community partnerships, retired Col. Stephanie Marshall and her husband, retired Col. Dr. Chuck Miller (left), both 30-year veterans of the U.S. Army Medical Department, established the Marilyn Wilcox Endowed Nursing Scholarship, in honor of Marshall's mother. This multi-year scholarship will support veterans, active duty military students and their spouses or children pursuing a degree in nursing at UH Mānoa.



Caring for student-athletes' mental health

Student-athletes face stressors that can make their education more challenging: exhausting practice sessions, catching up with studies after road games and pressure to be the best.

Although UH Mānoa studentathletes have daily access to a team physician and athletic trainers to address their physical conditions and needs, scheduling appointments with campus mental health professionals can be more difficult. Not having adequate mental health support can adversely impact student-athletes' physical and overall well-being.

"In order to be at the top of their game on the field, in the classroom and in life, our student-athletes must be able to easily access a professional who understands the unique mental pressures they face," said UH Mānoa Athletics Director David Matlin (MBA '97 Mānoa).

The H.T. Hayashi Foundation answered the call to help the UH Mānoa Athletics department provide dedicated mental health services, counseling and educational outreach for all student-athletes, coaches and staff.

"For mental health services to truly be accessible, studentathletes need someone who can accommodate their scheduling restraints as they juggle practice, games and academics," Matlin said.

BOOSTING THOUSANDS OF LOCAL Mext Steps

To support Hawai'i's Class of 2020 graduates whose plans were disrupted by the COVID-19 pandemic, University of Hawai'i Community Colleges and Hawai'i P-20 Partnerships for Education, together with community partners, launched the Next Steps to Your Future summer initiative.

Next Steps to Your Future served more than 2,500 graduating high school seniors by connecting them to postsecondary education, training and employment through summer advising and free UH Community College summer exploration classes.

Nearly 1,500 public high school graduates took career exploration or content-focused courses, earning 4,000 college credits. Hawai'i P-20's free Summer Advising Initiative also helped more than 1,700 students make informed critical decisions toward achieving their post-high school plans. Of the students taking Career Exploration classes, 31 percent identified as Native Hawaiian.

Jimwell Baja (right), a Waipahu High School graduate now studying at UH Mānoa's Shidler College of Business, said the class helped him realize he wanted to focus on becoming a financial planner.



"It definitely helped me look at the way our society works, especially during this pandemic. I want to become a financial planner because of previous experiences with my family not being so financially literate. And I wanted to make a difference by trying to help lower-income families with their finances."

The Next Steps initiative was generously funded by University of Hawai'i partners at the Harold K.L. Castle Foundation, the Hawai'i Resilience Fund of the Hawai'i Community Foundation, Strada Education Network, The Clarence T.C. Ching Foundation, the Stupski Foundation and Gear Up Hawai'i.

Training medical students differently

Hawai'i's physician shortage is a serious problem that contributes to healthcare disparities, especially in our neighbor island communities. The increased demand on our physicians' energies leads to burnout and withdrawal from clinical practice, making the shortage worse.

In response, the John A. Burns School of Medicine has increased its class sizes. Yet larger classes alone are not the answer.

"We must train doctors differently, helping them to adopt

a new skill set better suited for the future of medical practice in Hawai'i," said JABSOM Dean Dr. Jerris Hedges.

Learning Communities are an emerging trend in medical education—they consist of groups of 24 to 48 medical students in different stages of their education and their faculty advisers.

"If medical students simply adopt technological practices without building physicianpatient and physician-community connectivity, we will only see more distancing and dissatisfaction," said Hedges.

"This major change in teaching, in conjunction with the expansion of our curriculum, anticipates these practice changes, sustaining the human connectivity we all need."

The new learning communities program began July 2020. HMSA, UHA Health Insurance, Hawai'i Pacific Health and JABSOM Dean's Advisory Council members Mike Gold and Virginia Weinman (and husband Barry), are among the program's generous supporters.



Learning Community physician mentors and moku (supportive pods) directors at John A. Burns School of Medicine

It takes tenacity

to move beyond challenges; it takes wisdom to emerge stronger.

Hawai'i needs strong global ties, increased sustainability, and movement toward balance to address historic social and economic inequity. Hawai'i needs an improved healthcare ecosystem reaching all residents, for healthier families and longer lives.

Hawai'i needs better pathways to higher education for all its people.

This year, with support from donors, community college students overcame economic obstacles, discovering academic success and personal triumph. UH Mānoa researchers prepared to collaborate with colleagues in Southeast Asia, exploring socioeconomic and environmental shifts. One Maui family, in the face of terrible loss, offered a hand to single parents working toward better days.

The University of Hawai'i is at the forefront of our restoration, fully committed to this time of healing. We're building connections worldwide while making health and education accessible statewide.

We may be challenged, but we will

recover.





Donors help community college students beat odds

Wai'ale'ale Project

Kaua'i CC

A former teen mother and recovering addict. A man who thought his lifetime work would be bagging groceries. A Ni'ihau native with a sixyear gap after graduating from high school.

These are only a few of the hundreds of students whose lives have been transformed through the Wai'ale'ale Project. The Wai'ale'ale Project encourages and finances non-college-bound high school students and adults to attend, and successfully complete, their first year of college.

Since its inception at Kaua'i Community College in 2010, the Wai'ale'ale Project has impacted the lives of almost 800 Kaua'i residents ages 18 to 66. Nearly 300 students have earned a bachelor's or associate degree or a certificate. One has earned a master's degree.

Established with a generous donation from Jim Lally, the program receives ongoing support from Kamehameha Schools, the Scheidel Foundation and numerous other donors. This year, Dr. Roberta Weil and the LaFrance Foundation established endowments, giving the program a long-term financial boost.

Paipai o Ko'olau

Windward CC

Kailua High School graduate Tiana Pittler has a lot more going on than the typical college student. The 18-year-old single mother of Zachary, 2, is working on her associate degree at Windward Community College with the help of Paipai o Koʻolau or "Support of the Koʻolau."

Through 2019, Paipai o Koʻolau has provided wrap-around services to 316 students like Pittler, who have demonstrated financial need creating a barrier to entering college. This year Paipai o Koʻolau got a big boost from the Harold K. L. Castle Foundation.

"This was a special impact grant, and for us to do a second round of funding is unique," said Georgianna DeCosta (AA '08), Castle Foundation's Windward program officer at the time. "It is because this partnership with Windward CC is strong, the results are strong and Windward CC is not afraid to be bold."

The Mamoru and Aiko Takitani Foundation is also a Paipai cornerstone funder. Windward CC and Kamehameha Schools have provided additional Paipai scholarship funding.

MAUI SINGLE-PARENT SCHOLARSHIP HONORS

an independent thinker

Amanda Gannon's elder siblings all took jobs during their summer breaks from high school, working either in Maui's pineapple fields or the cannery.

"Amanda didn't want to do that," says Ginger Gannon, Amanda's mother. "She went out and found her own job, working at the Fun Factory. She was always a bit like that, determined to follow her own plan."

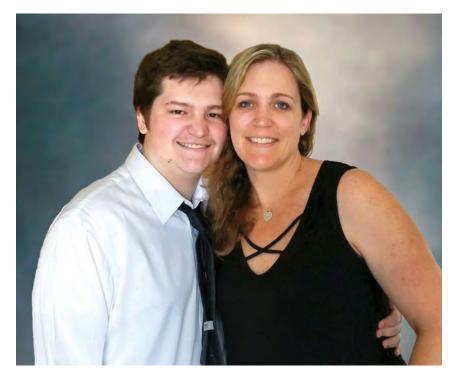
Later, she approached life as a single parent with the same focus, returning to work when her son was three months old.

"She was determined to keep working, always looking for something a little better for her and her son," Gannon says. "She was often frustrated, trying to do everything right for her son: to work, to provide and to be a good mom.

"Although providing for her family made it impossible for Amanda to complete her college degree, she earned numerous financial services licenses, allowing her to sell and supervise sales of financial securities." Amanda was on a path she set for herself, to make a comfortable living in a field she enjoyed, when she died in a car accident at 38 years old.

Amanda's parents Ginger and Bunky and her son Andrew, a student at UH Maui College, established the Amanda Leigh Wailana Gannon Memorial Endowed Scholarship at UHMC in her memory, "to make sure she's always remembered in our heart, but also remembered by others forever," says Gannon.

"She was a single parent. We knew how difficult it had been for her to keep on working, with a child, and to make ends meet. She'd always struggled, so we thought there's no better way than to create a scholarship for a single parent—to get them on their feet with the education they need."



Amanda Gannon with her son Andrew

CONNECTING cultures in a changing climate

UH Mānoa's Center for Southeast Asian Studies is one of the country's largest centers devoted to the Southeast Asia region. More than 40 faculty across 21 university departments pursue active research in or on Southeast Asia.

The Henry Luce Foundation made a major gift to CSEAS to explore socioeconomic and envi-

ronmental shifts transforming Southeast Asian societies in a time of accelerated climate and environmental change.

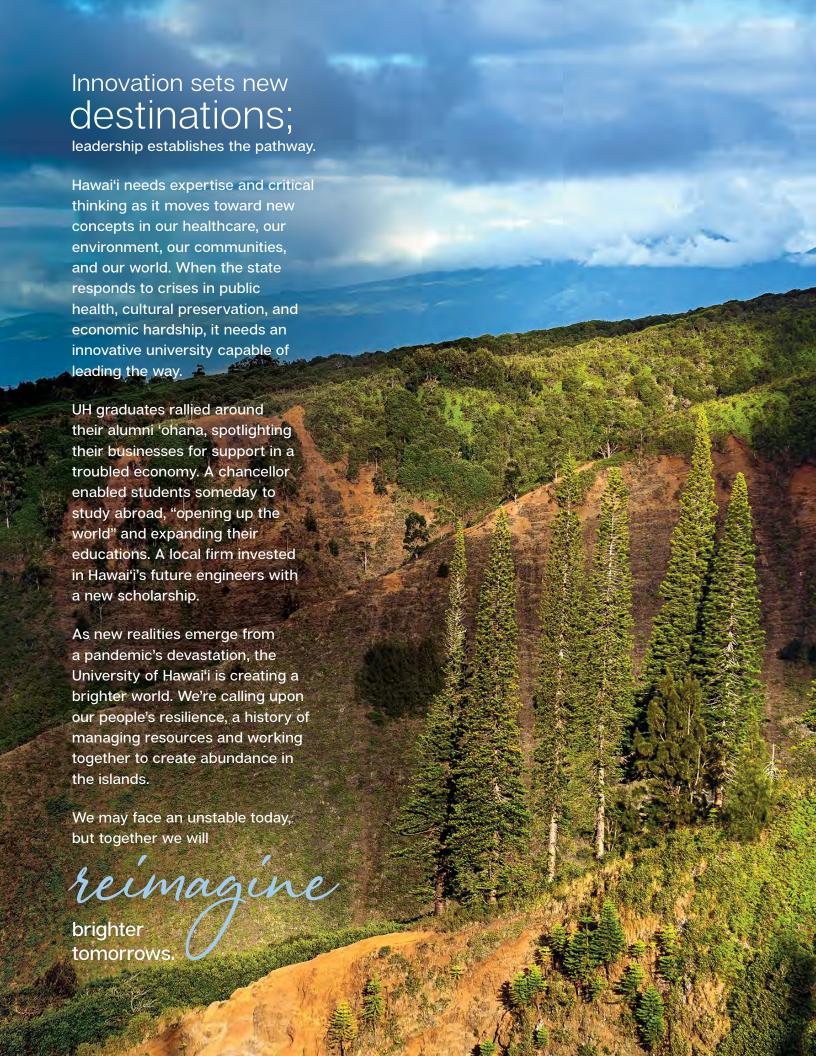
The UH and East-West Center team will promote equality and build partnerships with Southeast Asia-based researchers, embedding training and collaboration in research and professional opportunities.



CSEAS Director Miriam Stark and Tep Sokha, Ministry of Culture and Fine Arts in Cambodia, consult at APSARA National Authority.



Dr. Stark (left front) and Chhay Rachna (right front) of APSARA National Authority explaining the 2020 archaeological fieldwork strategies to archaeology students from Cambodia's Royal University of Fine Arts, Angkor Wat, Cambodia.



Endowment intended to 'remember the women'

"When students tell their parents they're going to major in women's studies, they're lectured about not being able to get a job with this degree," says women's studies professor emerita Meda Chesney-Lind (MA '71, PhD '77 Mānoa), "but this major is about them—it's about the issues they're living through and being challenged by."

Chesney-Lind, who has been with the UH Mānoa women's studies department since 1986, and her husband Ian Lind (MA '71 Mānoa) established the Chesney-Lind Women's Studies Endowed Scholarship. They have also included funding for the endowment in their estate plans giving it an extra boost. It is the first endowed scholarship for the women's studies department.

"In the classroom, women report serious problems with being picked on, bullied, isolated and not treated fairly, enough to motivate them to select this major," says Chesney-Lind. "They get involved in issues of sexual harassment and sexual assault in order to highlight challenges they experience as students."

"This scholarship legitimizes their choice," says Lind, a former *Honolulu Star-Bulletin* investigative reporter and columnist.



Ian Lind & Dr. Meda Chesney-Lind

Lind's mother Helen (BS '35 Mānoa) set the example inspiring the Chesney-Lind scholarship. She funded two endowed scholarships for Hawai'i-resident, non-traditional students returning to college at any of the UH campuses.

"She taught at UH for about eight years," says Lind, "and felt strongly that disadvantaged people coming to school needed every boost they could get. It was a good lesson for us: you can't take it with you, so do something while you can."

Now the couple offers their own encouragement to students in women's studies, in the form of financial support and a message it carries to future recipients. Chesney-Lind says, "Abigail Adams reminded her husband in 1776 to 'remember the ladies.' We would update the sentiment: remember the women."

UH ENGINEERING STUDENTS ARE BUILDING HAWAI'I'S

Civil and Environmental Engineering focuses on the activities of people and their interaction with the environment. The civil engineer conceives, plans, designs, constructs, operates and maintains buildings, bridges, highways, airports, railways, tunnels, waterways, ports and harbors, dams, water supply and wastewater treatment systems, and earthworks.

College of Engineering Dean Brennon Morioka (PhD '99 Mānoa) said, "The construction and civil engineering industry plays such a huge role in Hawai'i's economy that the importance of providing a sustainable pipeline of quality engineers for our workforce is critical to our way of life, while also providing good paying jobs for our local residents right here at home."

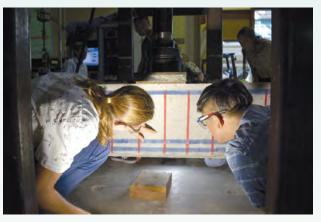
Hawai'i construction company Nan Inc. is one of the donor partners helping build this pipeline.

Nan Inc. founder Nan Shin said, "As a local company with most of our engineers having earned their degrees at the University of Hawai'i, these scholarships are a little way of helping out some of Hawai'i's future engineers."

College of Engineering Professor Robertson's students tested the strength of beams they poured with a very large piston (they aligned the piston so that it sits just right on the beam). As the piston gradually increased pressure, cracks began to form, and the students traced the cracks as they appeared to see just how they were crumbling under pressure placed at center mass.







Endowed chair will teach new generations to preserve precious resources The Laurence H. Dorcy Hawaiian Foundation management skills over a thousand years," said Hawai'inuiākea Dean Jonathan Osorio (BA '86, established the Dana Naone Hall Endowed MA '91, PhD '96 Mānoa). "Powerful community Chair in Hawaiian Studies, Literature, and the Environment at UH Mānoa's Hawai'inuiākea leaders like Dana Naone Hall have been key to the School of Hawaiian Knowledge. Naone Hall (BA perpetuation of Hawaiian knowledge over the last 74 Mānoa) is a poet, Hawaiian rights advocate 50 years as they worked tirelessly to protect our and environmental activist. Her advocacy helped oceans, streams and forests from urbanization to bring about the passage of historic state and tourist-driven development." preservation laws. Osorio said the chair will contribute continuous "Through this endowment, we will teach new research in indigenous land and resource generations of Hawaiians about their ancestors management in Hawai'i, building a platform for who honed social, environmental and cultural policy change in keeping with its namesake.

Travel brings students education beyond the books

Students who have traveled internationally will attest that their experiences amount to more than a stamp on their passport. Travel—and the experiences that come with it—changes you.

For Kapi'olani Community College Chancellor Dr. Louise Pagotto (PhD '87 Mānoa), traveling to a new place gives students a chance to see the world from a different perspective and better understand concepts they learn in the classroom. Having been an international student at UH herself, she recalls her own travels as some of the best experiences of her life.

"I know that our students are very conscious of their economic situation and they don't always have the funds to travel abroad," she says. "I want to encourage them to take this first step. If they can take this first step, the world will start to open up for them."

Pagotto (right) established the Queen Kapi'olani International Travel Scholars Endowed Fund



(and is increasing it through her estate plans) to support Kapiʻolani CC students with expenses related to short-term international travel opportunities such as conferences, competitions and cultural events.

Nichols fortifies arts & cancer research

Norma Nichols (right) had a lifelong love of the arts, nurturing this love in her students over a 20-year teaching career.

She encouraged it in her neighbors and friends as a volunteer. She cultivated it in artists as the director of the Gallery on the Pali. Nichols earned a bachelor's ('65), a master's ('70) and a doctorate

('82) all at UH Mānoa, the school she remained connected to. Her cancer treatments strengthened this connection, as her oncologist was also a researcher at the UH Cancer Center.

Before her passing in 2018, Nichols established endowments through her estate plan to fortify the arts and cancer research at UH.





Vanessa Montoya-Uribe, a third-year molecular biosciences and bioengineering doctoral student, works in Dr. Michelle Matter's lab at the UH Cancer Center. She is studying the signaling mechanisms that support movement and survival of cells. One of the proteins she is investigating (PTRH2) when mutated causes a rare developmental syndrome in children. Research has found that when this protein is highly expressed, it protects cancer cells, promotes metastasis and correlates to poor patient prognosis. Montoya-Uribe hopes to understand how this protein protects cells, as it may be a possible therapeutic target for cancer and other diseases.

KEEPING OUR alumni ohana CONNECTED

Spread out in all 50 states and around the world, the UH alumni 'ohana is a growing network of ambassadors who are the pride and proof of a UH education's value. The UH Office of Alumni Relations aims to provide resources and opportunities for alumni to stay connected to their alma mater. 2020 has been a transformative year for the alumni team. We have connected with alumni via webinars, provided them with updates on UH's response to COVID-19 and spotlighted UH alumni business owners.



UHM alumni talk beer, brewing & building a business

On Feb. 27, alumni and friends gathered for our Brewing in Hawai'i event at Village Bottle Shop & Tasting Room in Kaka'ako. Shop founders and owners Tim Golden (BA '01 Mānoa) and Daryn Ogino (BBA '03 Mānoa) shared their experiences as business owners. Guests sampled a variety of beers and learned about the shop's origins.

As part of the event, KHON2 news anchor Kelly Simek (BA'14, BS'14 Mānoa) took over the UH Alumni Instagram account, giving followers an insider's glimpse at Brewing in Hawai'i, including an exclusive interview with Golden and Ogino. To view Simek's takeover, visit the @uhalumni Instagram highlights.



Note: This event was held prior to the COVID-19 outbreak and lockdown.



Supporting alumni-owned small businesses

No matter where you are in Hawai'i, you are bound to come upon a UH alumni-owned business. Even on the continental U.S. and international fronts, alumni have made their way in the business world with a wide array of products and services.

We developed the UH Alumni Business Directory to draw awareness to amazing alumni-owned businesses, particularly during the challenging times many small businesses face as a result of COVID-19. Our goal is to be a resource for anyone interested in learning about and supporting UH alumni-owned businesses.

In addition to assembling the directory, we also conducted a series of Q&A sessions with alumni business owners, sharing the inspirational stories of how their businesses came to be, how their UH educations helped them along the way, and how COVID-19 has affected their companies' day-to-day operations.

To browse the alumni business directory and view small business spotlights, visit uhalumni.org/alumni-business-directory.

Coming together, virtually

In response to COVID-19, in May the alumni team postponed all in-person events for the remainder of 2020 and planned several virtual events. The move to online events provided us with new and exciting avenues for keeping the UH 'ohana connected.

Community Conversations

The Community Conversations webinar series is hosted by UH Mānoa Provost Michael Bruno. It features discussions with UH faculty and community leaders about the impact of COVID-19 on UH Mānoa and the State of Hawai'i. Topics have covered the university's response to the pandemic, efforts to create a COVID-19 testing lab, and the intersection of COVID-19 and sustainability.

Getting the Job

Whether you're a seasoned professional or a recent graduate entering the job market, the application and interview process can be daunting. In July the alumni team launched its Getting the Job webinar series, providing insights, tips and resources for navigating the job market. Comprising two episodes, the series featured HR experts Malcolm Inamine (BBA '94, MBA '00 Mānoa) and Sunshine Topping as webinar hosts.

To watch recorded webinars from the Community Conversations or Getting the Job series, visit uhalumni.org/webinars.

UH Foundation Financial Report

JULY 1, 2019 - JUNE 30, 2020

By partnering with donors, the University of Hawai'i Foundation has raised **\$84,713,334** this fiscal year to benefit University of Hawai'i students, faculty, research and programs.

DOLLARS SPENT (IN 000s)

2020 Distributions to UH

TOTAL SUPPORTING SERVICES:	\$14,469
Administrative, management & fiscal services	\$6,608
Development	\$7,861
SUPPORTING SERVICES	
TOTAL PROGRAM SERVICES:	\$46,429
Other.	\$118
Extension and public services.	\$1,196
Capital projects	\$1,877
Athletics	
Faculty and staff support	\$3,415
Academic support	\$6,938
Special programs.	\$7,774
Research	\$11,001
Student aid and services	\$11,575

\$60,898

BALANCE SHEET 6/30/20 (IN 000s)

Assets

Cash & equivalents \$16,028
Contributions receivable
Prepaid expenses and other receivables \$7,781
Property & equipment
Investments
Interest in trusts held by others 0.000 \$28,665
Other assets

TOTAL ASSETS: **\$548,407**

Liabilities & Net Assets

LIABILITIES	
Accounts payable	\$5,618
Liabilities under split-interest agreements	\$12,141
Amounts held for others	\$4,487
Long-term debt	\$7,400
Other liabilities	.\$3,245
TOTAL LIABILITIES	\$32,891
NET ASSETS	
Without donor restrictions.	. \$4,705
With donor restrictions	\$510,811

TOTAL LIABILITIES & NET ASSETS: \$548,407

\$515,516

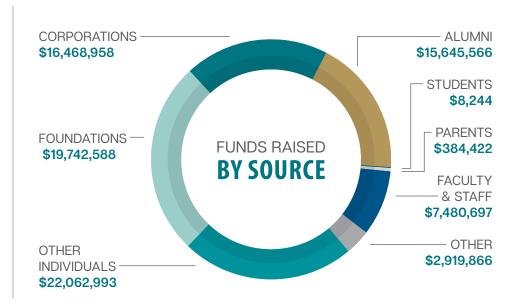
TOTAL NET ASSETS

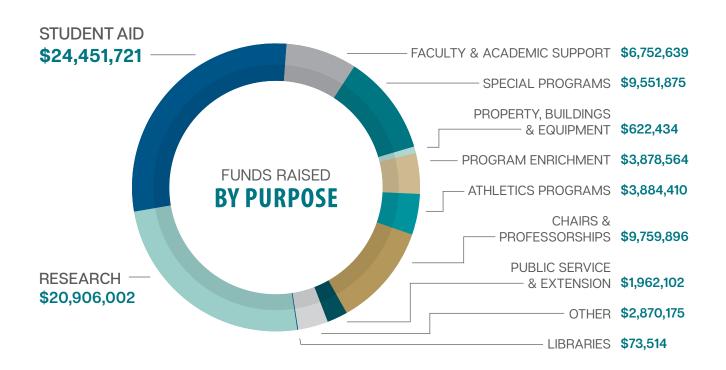
TOTAL EXPENSES:



FUNDS RAISED FOR UH IN FY20:

\$84.7 MILLION







Leadership

JULY 1, 2019 - JUNE 30, 2020

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COVER: Like our students, the *nalo meli*—honey bees—haven't let the pandemic keep them from their work. This crown flower shrub in front of UH Mānoa's Queen Lili'uokalani Center for Student Services buzzes with their activity. UH campuses statewide have bee research and sustainability programs that aim to conserve Hawai'i agriculture's most important pollinators by addressing the many threats they face.

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